



Press release

**Bouygues Telecom and Completel cooperate on fixed-mobile market**

18 June 2007

**Bouygues Telecom and Completel announce today the signing of a cooperation agreement to boost their positions on the fixed-mobile market for businesses.**

**The agreement is based on the two operators' market complementarity.**

An offer combining Bouygues Telecom's mobile services with Completel's fixed services is scheduled for commercial launch in autumn 2007.

"This partnership will enable us to bolster Bouygues Telecom's strategy in the fixed sector, which we entered on 7 June with the release of our Business Synchro solution for SMEs," said Philippe Montagner, Chairman and CEO of Bouygues Telecom.

Jérôme de Vitry, CEO of Completel, added: "This joint market approach leverages the complementary positions of Bouygues Telecom and Completel. This agreement solidly positions Completel to address the growing corporate demand for fixed-mobile convergent services."

**About Bouygues Telecom**

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Created in 1994, Bouygues Telecom has 8.7 million customers, including 6.3 million with contracts, and 7,400 employees. Its ambition is to become the "preferred brand of mobile communication services" by further improving customer service.

After pioneering the talk-plan concept and free voicemail in France in 1996, followed by unlimited call plans (Millenium), in 2006 Bouygues Telecom launched Neo, the first call plan to offer unlimited calls to all operators every day after 8pm.

To guarantee high-quality customer service for consumers and businesses alike, Bouygues Telecom offers a large range of broadband services, including broadband i-mode and PCMCIA cards. Its national EDGE broadband network covers more than 91% of the French population.

Bouygues Telecom's six customer relations centres in France employ 2,000 customer advisors for optimum customer service.

**About Completel**

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Completel is a national operator offering all telecom services to the business market and to operators and ISPs. Completel has the largest alternative metropolitan fibre access network and the 3rd largest DSL network in France.

Completel shares are listed in the foreign securities section of the Eurolist of Euronext Paris and are eligible to the SRD. Completel is a member of the following index of Euronext Paris: CAC Small 90, CAC Mid & Small 190, SBF250, IT CAC and the Next Economy segment.

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