



Press release

## **BOUYGUES TELECOM SELLS 2,166 TELECOM TOWERS TO ANTIN INFRASTRUCTURE PARTNERS**

November 26th 2012

Bouygues Telecom announced today that it has entered into a definitive agreement with Antin Infrastructure Partners for the sale and management of 2,166 of its telecom towers in France, worth €205 million.

First closing on 1,873 towers was today and the final closing will be completed in the second quarter of 2013.

Bouygues Telecom will retain a 15% minority stake in France Pylônes Services (FPS), the company created to own and manage the telecom towers.

Located throughout France, FPS will provide hosting services to Bouygues Telecom and other operators. As part of this transaction, Bouygues Telecom and FPS have entered into a long-term master hosting and service agreement.

Factoring in its stake in FPS, Bouygues Telecom expects net cash proceeds of close to €185 million that will be used to continue to invest in its networks and to improve its net debt position.

### **About Bouygues Telecom**

As a full-service electronic communications operator (Mobile, Fixed, TV and Internet), Bouygues Telecom stands out for its innovative products and services and award-winning customer relations serving its 11 million mobile (including Simyo and Darty Telecom) and 1.8 million fixed broadband customers (including Darty Telecom), which include more than 1.5 million professional and corporate clients.

After inventing the mobile talk-plan concept in France in 1996, Bouygues Telecom has always been a pioneer in innovation: it introduced the first unlimited call plans with Millennium (1999) and Neo (2006); in 2007, it launched the first fixed-mobile convergence offer for corporate customers; in 2009, it invented the "all-in-one" solution with ideo, the first quadruple play offer in the market; and, as early as July 2011, it invented mobile telephony 2.0 with B&YOU, the first SIM-only offer available exclusively on the web. In June 2012, Bouygues Telecom launched Bbox Sensation, its new range of routers packed with the most innovative technologies on the market that will transform the digital home experience.

Its mobile network covers 99% of the French population, 95% with 3G+ up to 3.6 Mbit/s and up to 42 Mbit/s in large towns and cities.

Each day, the company's 9,800 employees develop solutions aligned with changing customer needs.

2,000 customer relations advisers, a distribution network of 650 Clubs Bouygues Telecom stores - with their 2,500 sales advisers - and its websites combine to ensure optimum customer service on a daily basis.

[www.bouyguetelecom.fr](http://www.bouyguetelecom.fr)

### **Bouygues Telecom media relations :**

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